# Fintech And Financial Inclusion: Case Studies From The United States

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### Abstract

Throughout several decades, the top name among companies that have accepted online payment transactions is a multinational financial technology company PayPal, situated in the United States that was founded in 1998. Internet payments gained traction and expanded globally over time. This research examines how financial technology, or FinTech, is changing financial accessibility in the US. It also analyzes how these advancements, together with innovations in blockchain and cryptocurrency technology have changed the way that financial services are accessed through case studies of well-known websites like PayPal, Venmo, and Robinhood. These technological advancements have promoted financial transaction transparency, democratized investing opportunities, and expedited payment systems. Furthermore, the research emphasizes how Splitwise and similar platforms facilitate shared spending management, which in turn encourages economic inclusion and gives people more ability to engage in the financial ecosystem. The paper offers insights into how FinTech is changing the financial services industry, improving accessibility and supporting larger financial inclusion goals in the US by examining some case studies.

*Keyword*; Fintech, financial services, digitalization, blockchain, cryptocurrency, payment, investment, banking, regulation, financial intermediaries.

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### I. Introduction

Financial Technology (FinTech) innovations have radically changed how people and companies deal their finances, through online money transfers or other smart gadgets. This paper looks into the complex dynamics of modern financial systems through an in-depth analysis of key sectors: payment and transfers, wealth management (specifically through the lens of Robinhood), and the revolutionary impact of Crypto and Blockchain technologies. Furthermore, it examines the practical application of Splitwise in streamlining everyday financial interactions, thereby alleviating the complexities associated with shared expenses.

This research's justification comes from the technologies' quick uptake and integration into daily life, which go beyond conventional financial procedures. This study aims to clarify each sector's contributions to improving financial inclusion, efficiency, and security by breaking each down through case studies. It also hopes to add something positive to the current conversation about the revolutionary potential of fintech by providing insightful analysis of how it will affect businesses, consumers, and regulatory frameworks nationally and internationally.

Beyond traditional financial services, advancements in crypto and blockchain technologies have introduced decentralized currencies and secure transaction platforms. These improvements allow for borderless transactions and financial services for marginalized people and offer alternatives to conventional banking institutions.

Also, sharing expense management has been made easier by platforms like Splitwise, which has improved user cooperation and transparency. Splitwise demonstrates how technology may foster financial harmony in both social confessional circles by automating intricate financial duties and providing real-time updates on financial commitments.

An extensive examination of how FinTech innovations are increasing financial services accessibility, encouraging economic engagement, and advancing financial inclusion in the US is laid out in this introduction. In order to shed light on the revolutionary potential of FinTech in creating a financial ecosystem that is more accessible and inclusive for everyone, this paper will analyze these case studies and inventions.

## II. Online Payments And Transfers

Originally founded as Confinity in 1998 by Max Levchin, Peter Thiel, and Luke Nosek, PayPal focused on offering software security for handheld devices. Observing the potential in digital payments, the company became one of the most significant online payment systems in the world. This case study explores PayPal's journey, its advantages and its impact on consumer accessibility in the realm of digital transactions.

### Origins and Evolution

In 1999, PayPal's history started when Elon Musk's internet banking company, X.com, combined with PayPal. In 2001, as an outcome of this acquisition, X.com changed its name to PayPal to underscore the company's perseverance to allowing online payments using email addresses linked to credit cards or bank accounts. PayPal's quick expansion was driven by its easy connection with eBay. Working with major retailers and branching out into other e-commerce platforms helped the company stay successful and solidified its position as the leader in online payments.

### Advantages of Using PayPal

#### Convenience and Security:

PayPal offers a convenient and reliable way to make online transactions without providing financial information with dealers. By linking their bank accounts or credit/debit cards to their PayPal accounts, customers can lower their risk of scam. Furthermore, buyer and seller protection policies provide added security, reassuring users during transactions.

### Global Acceptance:

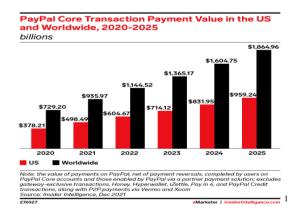
PayPal's widespread acceptance is around the globe and currencies makes it a top-most choice for international transactions. Its system provides multiple languages and currencies and facilitates seamless cross-border payments.

### Integration and Versatility:

PayPal effortlessly interacts with a wide range of e-commerce systems, making it simple for businesses to take payments. Its adaptability increases user convenience by supporting in-app purchases and mobile payments.

### Impact on Financial Technology

The way that PayPal has innovated online payments has had a big impact on how financial technology has developed. It has prompted traditional financial institutions to adapt and embrace digital payment solutions by fostering competition and innovation in the fintech sector. Furthermore, PayPal's involvement in influencing the direction of digital banking is further cemented by its acquisition of Venmo and alliances with top IT firms.



Overall, PayPal's rise from a security-focused startup to the world's most popular online payment company demonstrates the company's significant influence on financial technology and digital transactions. PayPal's emphasis on ease of use, safety, and worldwide reach enables people and companies to effectively handle their finances in the digital era. PayPal leads the charge in innovation, advancing the democratization of financial services as customer tastes and technical breakthroughs change.

<sup>&</sup>lt;sup>1</sup> Emarketer. "PayPal leans into Venmo for payment prowess." Emarketer

#### III. **Robinhood: Wealth Management -**

Robinhood is another American financial technology company operating an online payments system, founded in 2013 by Vladimir Tenev and Baiju Bhatt, has transformed the field of investing and asset management. The distinctive strategy, benefits, and effect of Robinhood on democratizing access to financial markets are examined in this case study.

### Origins and Evolution

Robinhood was established with the aim of offering commission-free trading through its mobile app, democratizing finance for everyone. As traditional brokerage firms the creators identified a market niche and filled it by charging fees that discouraged smaller investors from participating. A new generation of investors are interested in stock trading and investing, first drawn to Robinhood's platform because of its accessibility, simplicity, and transparency.

### Advantages of Using Robinhood

### Commission-Free Trading:

Robinhood removed the traditional commission costs related to stock trades, increased the affordability of buying and selling stocks and exchange-traded funds (ETFs) for individual investors.

### Friendly User-Interface:

Robinhood app allows users to manage their investment portfolios, follow market movements and perform trades from their mobile devices as it has a simple and intuitive interface.

### Partially Owned Interests and Availability:

Investors could purchase pricey stocks with as low as \$1 because of Robinhood's fractional shares. With this option, investors with less funds have more access to varied portfolios. To support customers in making educated decisions, Robinhood also offers instructional materials and resources that equip users with financial literacy and investment insights.

### Impact on Wealth Management

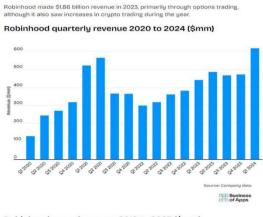
Due to Robinhood's unique business model, rivals have improved their online services and implemented commission-free trading, which has changed the brokerage sector as a whole and put pressure on more established businesses. Customers' interactions with the financial markets have radically transformed as a result of the platform's emphasis on accessibility and democratization, which strongly emphasises financial literacy and empowerment.

In conclusion, by utilizing technology to lower barriers and give regular investors more power, Robinhood has fundamentally transformed the wealth management sector.

It has lowered the entry challenges and improved investor access to the financial markets. Robinhood will continue to have a significant impact on wealth management and the financial services sector as a whole, altering the way individuals invest in real estate globally as it expands and diversifies its product line.<sup>2</sup>

### Below is the graph showing Robinhood Revenue and Usage Statistics (2024).

#### **Robinhood Revenue**



Robinhood annual revenue 2019 to 2023 (\$mm)

<sup>2</sup> Business of App "Robinhood Revenue and Usage Statistics (2024)."Business of App DOI: 10.9790/5933-1505020913

## IV. Crypto And Blockchain: Changing The Financial Landscapes

Cryptocurrencies and blockchain technology have emerged into powerful forces in the financial world, challenging predetermined beliefs concerning security, trade, and money. This hypothetical study examines the impact of blockchain and cryptocurrency technologies, as well as their benefits and future consequences for the banking sector.

### Beginnings and Development

In 2009, using a fictitious name Satoshi Nakamoto, Bitcoin first launched the first cryptocurrency, which is a blockchain technology based decentralized digital money system. They are driven by a decentralized database called blockchain, that records every transaction that occurs via a computer network. This system ensures security, immutability, and transparency without the need for middlemen like banks.

### Advantages of Crypto and Blockchain

### Decentralization and Security:

Cryptocurrencies operate on decentralized networks, reducing dependency on central authorities and enhancing security against fraud and hacking. Along with that Blockchain's cryptographic algorithms ensure transaction integrity and immutability, fostering trust and transparency.

### Unbounded Exchanges:

Cryptocurrencies allows customers for borderless transactions by eliminating the need for currency conversion costs and the delays associated in conventional cross-border payments.

### Innovation and Disruption:

Beyond cryptocurrencies, blockchain technology also fosters innovation in various sectors including voting systems, medicalcare, and supply chain management. Moreover, it features blockchain-powered smart contracts that automates and enforces contract terms, reducing transaction charges and boosting performance.

### Impact on Financial Systems

Blockchain and cryptocurrency technologies are changing financial systems all around the world, drawing attention from regulators and being supported by established financial institutions. Businesses and governments are looking into blockchain's possibilities for improved data management and financial transaction security, cost reductions, and efficiency benefits.

To sum up, decentralized, transparent, and safe alternatives to established financial systems are provided by cryptocurrencies and blockchain technology, which together represent a paradigm change in the financial industry. Their benefits in terms of decentralization, security, and worldwide accessibility put them in a position to spur inclusivity and creativity in the digital era. These technologies will have a significant impact on financial services, legislation, and international economies as they develop and mature, greatly influencing how finance is shaped going forward.

### V. Splitwise: Simplifying Consumer Financial Management

Splitwise was established in 2011 by Marshall Weir, Ryan Laughlin, and Jon Bittner to handle the typical problem of splitting costs between friends, family and coworkers. This case study examines Splitwise's novel strategy, advantages, and effect on streamlining regular financial transactions for customers.

### Origins and Evolution

A personal need to simplify the process of dividing bills and shared expenses gave rise to Splitwise. The founders realised the difficulties and potential for conflict when it came to allocating funds for rent, electricity, food, and travel expenditures among groups. Splitwise initially focused on creating a user-friendly platform that simplifies expense tracking and settlement among individuals and groups.

### Advantages of Using Splitwise

## Simplified Expense Tracking:

Splitwise eliminates the need for complex computations and recurring reminders by making it simple for users to enter and track shared spending. Users can add receipts, clearly examine balances, and categorize spending, all of which promote accountability and transparency.

#### Debt Settlements and Notifications:

The app calculates each user's share of expenses and generates clear debts and IOUs, reducing misunderstandings and disputes. Notifications and reminders prompt users to settle debts promptly, maintaining financial harmony within groups.

### User-Friendly Interface and Accessibility:

Debt settlement via the app is made simple by integration with payment processors like PayPal. Splitwise places a high priority on user privacy and data security. To safeguard sensitive financial data, the company uses encryption and secure data storage procedures. For consumers who are constantly on the go, Splitwise provides a simple, user-friendly interface that is accessible through web browsers and mobile apps (iOS and Android).

#### Impact on Consumer Finance

Splitwise's user-centric strategy has revolutionized the way individuals handle joint finances by encouraging users to be transparent, trustworthy, and responsible with their money. Splitwise eases financial harmony and lessens the administrative load related to shared spending by automating intricate computations and enabling smooth debt payments.

In summary, Splitwise is a prime example of consumer financial technology innovation as it solves the ubiquitous demand for shared cost management to be made simpler. Users may now easily and transparently navigate financial exchanges thanks to the platform's comprehensive capabilities and integrations, which are combined with an easy design. Splitwise's influence on consumer finance highlights the revolutionary potential of technology in improving routine financial management procedures as it develops and adds more users worldwide.

#### VI. **Conclusion:**

The advancement of financial technology, or FinTech, has had a significant impact on financial inclusion in the US by providing game-changing solutions that improve financial services' efficiency, accessibility, and transparency. This article has demonstrated how important platforms and technologies like Splitwise, PayPal, Robinhood, and cryptocurrency and blockchain innovations have helped to empower a variety of demographics and democratize financial access.

Digital payment platforms such as PayPal have altered the way consumers and organizations manage transactions and share expenditures. Users from various backgrounds can now easily and confidently participate in the digital economy because of these platforms' dramatic reduction of entrance barriers.

Since Robinhood started offering commission-free trading, investing has been more accessible to the general public, allowing regular people to invest actively in the financial markets and create diverse portfolios. Traditional brokerage models have been called into question by this upheaval, which has also increased the range of financial engagement for previously marginalized groups.

As alternatives to conventional banking institutions, cryptocurrencies and blockchain technologies have brought decentralized currencies and safe transaction platforms. By giving the unbanked people access to financial services and enabling affordable cross-border transactions, these technologies have improved financial inclusion.

Additionally, websites like Splitwise have made it easier for people in social and professional circles to handle their finances, encouraging user accountability and openness. Splitwise has facilitated shared financial duties and financial harmony by automating debt settlement and cost tracking procedures.

To sum up, the incorporation of FinTech advances has not only revolutionized personal financial management but has also sparked a wider push towards financial inclusion. These technologies have the ability to address financial access gaps and give people economic empowerment as they develop and become more widely accepted. Going forward, realizing the full potential of FinTech to build a more accessible and egalitarian financial ecosystem for all Americans and abroad will require ongoing innovation and regulatory adaptation.

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